Financial Report

June 30, 2019 and 2018

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Report of Independent Auditor

To the Board of Directors
Prince William Self-Insurance Group Casualty Pool
County of Prince William, Virginia

Report on the Financial Statements

We have audited the accompanying financial statements of Prince William Self-Insurance Group Casualty Pool (the "Pool"), a component unit of the County of Prince William, Virginia, as of and for the years ended June 30, 2019 and 2018, and the related notes to the financial statements, which collectively comprise the Pool's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Prince William Self-Insurance Group Casualty Pool as of June 30, 2019 and 2018, and the changes in its financial position and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 3 through 6 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Government Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 11, 2019, on our consideration of the Pool's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Pool's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Pool's internal control over financial reporting and compliance.

Tysons Corner, Virginia October 11, 2019

Kerry Bekant LLP

Management's Discussion and Analysis (Unaudited) June 30, 2019 and 2018

Introduction

This section of the Prince William Self-insurance Group Casualty Pool's (the "Pool") annual financial report presents a discussion and analysis of the financial performance of the Pool for the years ended June 30, 2019 and 2018. Please read it in conjunction with the financial statements, which follow this section.

Overview of the Financial Statements

The Pool's financial statements are prepared in accordance with accounting principles generally accepted in the United States of America for state and local governmental entities. The primary purpose of the Pool is to make available a long-term, stable source of cost-effective casualty insurance protection for its members, which consist of Prince William County and the Prince William – Manassas Regional Adult Detention Center. The Pool operates in a manner similar to an insurance company and is considered a blended component unit of Prince William County. These financial statements are presented using the economic resources measurement focus and the accrual basis of accounting. The three basic financial statements presented are as follows:

Statements of Net Position – These statements present information reflecting the Pool's assets, liabilities, and net position. The Pool's net position represents total assets less total liabilities. The statements of net position are categorized as to current and noncurrent assets and liabilities. For purposes of the financial statements, current assets and liabilities are those assets and liabilities with immediate liquidity or which are collectible or becoming due within 12 months of the statement date.

Statements of Revenues, Expenses, and Changes in Net Position – These statements reflect the operating revenues and expenses, as well as non-operating revenues and expenses, and surplus distributions, if any, during the fiscal year. The major source of operating revenues is premium income and of non-operating revenue is investment income. The major operating expenses are losses and loss adjustment expenses related to claims, excess reinsurance premiums, and general administration expenses. The change in net position for the Pool is similar to net profit or loss for an insurance company.

Statements of Cash Flows – The statements of cash flows are presented on the direct method of reporting, which reflects cash flows from operating, investing and financing activities. Cash collections and payments are reflected in these statements to arrive at the net increase or decrease in cash and cash equivalents for the fiscal year.

Notes to the Basic Financial Statements – The notes to the basic financial statements provide additional information that is essential to a full understanding of the data provided in the basic financial statements. The notes to the basic financial statements can be found following the statements of cash flows.

Management's Discussion and Analysis (Unaudited) June 30, 2019 and 2018

The following table summarizes the financial position and results of operations of the Pool as of and for the fiscal years ended June 30, 2019, 2018, and 2017.

		2019	2018			2017
Assets	-					
Cash and cash equivalents	\$	1,880,800	\$	1,888,872	\$	1,946,065
Investments		1,596,488		1,569,222		1,591,992
Other current assets		43,933		83,619		131,600
Total assets		3,521,221		3,541,713		3,669,657
Liabilities						
Current liabilities:						
Unpaid losses and related expenses		403,000		387,000		390,000
Surplus distribution payable		357,000		450,000		455,000
Accounts payable		29,309		53,362		59,088
Total current liabilities		789,309		890,362		904,088
Noncurrent liabilities:						
Unpaid losses and related expenses		343,997		199,458		77,168
Surplus distribution payable		816,505		887,602		199,594
Total noncurrent liabilities		1,160,502		1,087,060		276,762
Total liabilities		1,949,811		1,977,422		1,180,850
Net Position						
Restricted		500,000		500,000		500,000
Unrestricted	_	1,071,410		1,064,291		1,988,807
Total net position	\$	1,571,410	\$	1,564,291	\$	2,488,807
Revenues, Expenses and Changes in Net Position						
Operating revenues, premiums earned	\$	1,691,300	\$	1,597,025	\$	1,617,431
Operating expenses:						
Claim losses and loss adjustment expenses		789,614		473,905		330,827
Excess reinsurance premiums		512,257		511,964		504,296
Other operating expenses		481,849		469,681		492,637
Total operating expenses		1,783,720		1,455,550		1,327,760
Net operating income (loss)	_	(92,420)		141,475		289,671
Nonoperating revenues:						
Interest and investment income		99,539		25,799		23,009
Income before special item		7,119		167,274		312,680
Special item:						
Dividends declared		-		1,091,790		-
Change in net position		7,119		(924,516)		312,680
Net position:						
Beginning		1,564,291		2,488,807		2,176,127
Ending	\$	1,571,410	\$	1,564,291	\$	2,488,807

Management's Discussion and Analysis (Unaudited) June 30, 2019 and 2018

Financial Highlights

Fiscal Year 2019

Total assets as of June 30, 2019 decreased approximately \$20,000 in comparison to June 30, 2018 and is consistent with the decrease in total liabilities of approximately 28,000 at June 30, 2019 compared to June 30, 2018.

Unpaid losses and related expenses increased approximately \$161,000 as of June 30, 2019 in comparison to June 30, 2018. No individual events were responsible for a significant portion of the increase. Dividends and accounts payable decreased approximately \$189,000 as of June 30, 2019 in comparison to June 30, 2018, primarily as a result of the payment of dividends previously declared but undistributed.

Premiums earned for the year ended June 30, 2019 increased approximately \$94,000 in comparison to 2018, primarily as a result of an increase in budgeted premiums. This increase was primarily related to the increase in overall budgeted operating expenses.

Interest and investment income for the year ended June 30, 2019 increased approximately \$74,000 in comparison to 2018, due primarily to market conditions yielding higher investment returns in 2019.

The Pool's loss ratio, which is derived as the ratio of claim losses and loss adjustment expenses to premiums earned, was 47% for 2019, up from 30% for 2018. There continues to be favorable loss reserve development as claims from prior years developed better than expected.

Fiscal Year 2018

Total assets as of June 30, 2018 decreased approximately \$128,000 in comparison to June 30, 2017, primarily resulting from surplus distribution payments.

Total liabilities as of June 30, 2018 increased approximately \$797,000 in comparison to June 30, 2017, primarily as a result of an increase in surplus distribution payable of approximately \$683,000.

Premiums earned for the year ended June 30, 2018 decreased approximately \$20,000 in comparison to 2017, primarily as a result of a decrease in budgeted premiums. This decrease was primarily related to the decrease in overall budgeted operating expenses.

Interest and investment income for the year ended June 30, 2018 increased approximately \$3,000 in comparison to 2017, due primarily to market conditions yielding higher investment returns in 2018.

The Pool's loss ratio, which is derived as the ratio of claim losses and loss adjustment expenses to premiums earned, was 30% for 2018, up slightly from 20% for 2017. There continues to be favorable loss reserve development as claims from prior years developed better than expected.

Management's Discussion and Analysis (Unaudited) June 30, 2019 and 2018

Request for Information

Questions concerning this report or requests for additional information should be directed to Lori Gray, Risk Manager, Prince William County, 4379 Ridgewood Center Drive (RW514), Prince William, VA, 22192, telephone number 703-792-6754.

Statements of Net Position June 30, 2019 and 2018

	2019	2018
Assets		
Current assets:		
Cash and cash equivalents (Note 2)	\$ 1,880,800	\$ 1,888,872
Investments (Note 2)	1,096,488	1,069,222
Interest receivable	6,193	5,993
Prepaid expenses and other receivable	37,740	77,626
Total current assets	3,021,221	3,041,713
Noncurrent assets:		
Investments, restricted (Note 2)	500,000	500,000
Total assets	3,521,221	3,541,713
Liabilities		
Current liabilities:		
Unpaid losses and related expenses (Note 7)	403,000	387,000
Surplus distribution payable (Note 5)	357,000	450,000
Accounts payable	29,309	53,362
Total current liabilities	789,309	890,362
Noncurrent liabilities:		
Unpaid losses and related expenses (Note 7)	343,997	199,458
Surplus distribution payable (Note 5)	816,505	887,602
Total noncurrent liabilities	1,160,502	1,087,060
Total liabilities	1,949,811	1,977,422
Commitments and contingencies (Notes 4 and 8)	-	-
Net position		
Restricted	500,000	500,000
Unrestricted	1,071,410	1,064,291
Total net position	\$ 1,571,410	\$ 1,564,291

See Notes to the Basic Financial Statements.

Statements of Revenues, Expenses, and Changes in Net Position Years Ended June 30, 2019 and 2018

	2019	2018
Operating revenues:		
Premiums	\$ 1,691,300	\$ 1,597,025
Operating expenses:		
Claim losses and loss adjustment expenses,		
net of recoveries (Note 7)	789,614	473,905
Excess reinsurance premiums (Note 4)	512,257	511,964
General administration (Note 6)	428,392	417,781
Claims administration	53,457	51,900
Total operating expenses	1,783,720	1,455,550
Operating income (loss)	(92,420)	141,475
Nonoperating revenues:		
Interest and investment income	99,539	25,799
Income before special item	7,119	167,274
Special item:		
Dividends declared (Note 5)	-	1,091,790
Change in net position	7,119	(924,516)
Net position:		
Beginning	1,564,291	2,488,807
Ending	\$ 1,571,410	\$ 1,564,291

See Notes to the Basic Financial Statements.

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Statements of Cash Flows Years Ended June 30, 2019 and 2018

	2019	2018
Cash Flows From Operating Activities		
Premiums received	\$ 1,614,300	\$ 1,290,631
Claims paid	(629,075)	(354,615)
Excess reinsurance premiums paid	(474,384)	(474,091)
Claims administration expenses paid	(53,457)	(38,925)
General administration expenses and other paid	(450,412)	(419,522)
Other	-	(6,492)
Net cash provided by (used in) operating activities	6,972	(3,014)
Cash Flows provided by Investing Activities		
Interest and dividends	 72,053	48,209
Cash Flows Used In Financing Activities		
Surplus distributions paid	(87,097)	(102,388)
Net cash used in financing activities	(87,097)	(102,388)
Net decrease in cash and cash equivalents	(8,072)	(57,193)
Cash and cash equivalents:		
Beginning	 1,888,872	1,946,065
Ending	\$ 1,880,800	\$ 1,888,872
Reconciliation of Operating Income (Loss) to Net Cash Provided by (Used In) Operating Activities		
Operating income (loss) Adjustments to reconcile operating income (loss) to net cash provided by (used in) operating activities:	\$ (92,420)	\$ 141,475
Dividends applied to premiums Change in operating assets and liabilities:	(77,000)	(306,394)
Prepaid expenses and other receivable	39,886	48,181
Accounts payable and other liability	(24,033)	(5,566)
Unpaid losses and related expenses	160,539	119,290
Net cash provided by (used in) operating activities	\$ 6,972	\$ (3,014)
Supplemental Schedule of Noncash Investing and Financing Activities		
Increase (decrease) in fair value of investments	\$ 27,266	\$ (22,770)

See Notes to the Basic Financial Statements.

Notes to the Basic Financial Statements June 30, 2019 and 2018

Note 1. Summary of Significant Accounting Policies

The Prince William Self-Insurance Group Casualty Pool (the "Pool") prepares the financial statements in conformity with accounting principles generally accepted in the United States of America ("GAAP"), as applied to governmental units. The Governmental Accounting Standards Board ("GASB") is the standard-setting body for governmental accounting and financial reporting. The GASB periodically updates its codification of the existing governmental accounting and financial reporting standards which, along with subsequent GASB pronouncements (statements and interpretations), constitutes GAAP for governmental units. The accounting and reporting framework and significant accounting principles and practices utilized by the Pool are discussed in subsequent sections of these notes to the basic financial statements. The remainder of the notes are organized to provide explanation, including required disclosures of the Pool's financial activities for the years ended June 30, 2019 and 2018.

Reporting entity: For financial reporting purposes, the Pool's reporting entity is considered a component unit of Prince William County, Virginia (the "County"). Accordingly, the financial position, changes in financial position, and cash flows of the Pool are blended in the internal service funds in the County's basic financial statements. The inclusion criteria which define the Pool as a component unit are:

- All the Pool's Board of Directors are appointed by the County; and
- A financial benefit/burden relationship exists.

<u>General</u>: Pursuant to the Commonwealth of Virginia's Insurance Regulations, the Pool was licensed by the State Corporation Commission of Virginia ("SCC") to begin operations on July 1, 1989.

The Pool's members consist of the County and the Prince William – Manassas Regional Adult Detention Center. The Prince William County Park Authority merged with Prince William County effective July 1, 2012.

The objective of the Pool is to make available a long-term, stable source of cost-effective casualty insurance protection for participating members. The policies concerning the financial and business affairs of the Pool are determined by the Board of County Supervisors (the "Board"), and the County is the predominant participant. Since the County is the predominant participant, the Pool is classified as an "entity other than a pool."

The Pool provides general liability (including public officials and police professionals), automobile liability, and automobile physical damage insurance protection to its members. The Pool is funded only by its members. The Pool has an arrangement with a third-party administrator to process claims (automobile liability, automobile physical damage subrogation claims, and certain general liability claims), perform claims adjustments, and authorize payment for such claims. Claims not administered by the third-party administrator are processed by the respective Pool member and/or the Office of the Prince William County Attorney. The Pool has also retained a pool administrator for assistance and advice in the daily operation of the Pool.

<u>Basis of accounting</u>: The Pool's financial statements have been prepared using the economic resources measurement focus and accrual basis of accounting.

Notes to the Basic Financial Statements June 30, 2019 and 2018

Note 1. Summary of Significant Accounting Policies (Continued)

<u>Cash equivalents</u>: Cash equivalents include all highly liquid investments with original maturities of three months or less and are stated at fair value. Restricted cash and cash equivalents are reported as noncurrent assets. At June 30, 2019 and 2018, cash equivalents consisted primarily of investments in a Local Government Investment Pool ("LGIP") and money market mutual funds. These cash equivalents are valued at amortized cost, which approximates fair value. Money Market mutual funds are not exposed to custodial credit risk because their existence is not evidenced by securities that exist in physical or book entry form.

<u>Investments</u>: Investments are stated at fair value. All investments with maturity or call dates greater than one year from the statement of net position date and all restricted investments are reported as noncurrent assets. Normally, the Pool holds such assets to maturity, unless called, in which case the assets are reinvested in the current market environment.

<u>Premiums</u>: Premiums charged to members are collected in advance and recognized ratably as revenue in the period for which insurance protection is provided. The premium is determined based on loss history and projected exposure for the year that insurance coverage is provided.

<u>Unpaid losses and related expenses</u>: Losses are charged to operations as incurred. The liability for unpaid losses is determined using case-basis evaluations and a provision for incurred but not reported losses that is based upon actuarial projections. Actuarial projections of ultimate losses are based on a composite of the Pool's members' experience and property and casualty insurance industry data, which is used to supplement the Pool's historical experience, and includes the effects of inflation and other factors. Claims liabilities include allocated loss adjustment expenses and are reported net of estimated amounts recoverable from excess reinsurance, salvage and subrogation, and the deductible portion of claims. Claims liabilities are not reported net of any discounting. A significant range of variability exists around the best estimate of the ultimate cost of settling all unpaid Pool claims; accordingly, the amount of the liability for unpaid losses and related expenses and the related provisions included in the financial statements may be more or less than the actual cost of settling all unpaid claims, and such variations could be significant. Adjustments to claim liabilities are made continually, based on subsequent developments and experience, and are included in operations as made.

<u>Excess reinsurance premiums</u>: Excess reinsurance premiums for risk coverage are recognized as expenses in the applicable contract period, which coincides with the Pool's fiscal year.

<u>Federal and state taxes</u>: The Pool has been granted a federal income tax exemption pursuant to Section 115 of the Internal Revenue Code and a state tax exemption by the State Department of Revenue. Therefore, no provision for taxes is included in the accompanying financial statements.

<u>Use of estimates</u>: The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and certain reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Notes to the Basic Financial Statements June 30, 2019 and 2018

Note 1. Summary of Significant Accounting Policies (Continued)

<u>Operating revenues and expenses</u>: The Pool's policy is to report all revenues and expenses as operating, with the exception of interest and investment income and other miscellaneous receipts.

Net position: Net position represents the difference between assets and liabilities in the financial statements. The net position of the Pool is divided into two categories; restricted and unrestricted. Restricted net position results from requirements imposed by the SCC. In accordance with the requirements of the SCC for the licensing of the Pool, the Pool is required to deposit securities in the amount of \$500,000 with the Commonwealth of Virginia for additional collateral because the Pool does not maintain aggregate excess insurance. As of June 30, 2019 and 2018, the U. S. Government Agency security discussed in Note 2 was deposited with the Commonwealth of Virginia. While the security and funds are held by the Commonwealth of Virginia, they are held in the names of the Pool and the County. The required deposit is reflected as restricted investments of the Pool at June 30, 2019 and 2018. The remaining net position is reported as unrestricted.

<u>Subsequent events:</u> The Pool has evaluated subsequent events through October 3, 2019 in connection with the preparation of these financial statements, which is the date the financial statements were available to be issued.

Note 2. Deposits and Investments

Deposits:

Custodial credit risk: At June 30, 2019 and 2018, the carrying values (book balances) of the Pool's deposits with banks and savings institutions were \$145,414 and \$300,520, respectively. The balances reported by the banks at June 30, 2019 and 2018 were \$391,894 and \$442,978, respectively. For deposits, custodial credit risk is the risk that, in the event of a failure of a depository financial institution, the Pool may not recover its deposits. The Pool does not have a deposit policy for custodial credit risk. Of the bank balances, 100% was covered by federal depository related insurance or collateralized in accordance with the Virginia Security for Public Deposits Act (the "Act"). Under the Act, banks holding public deposits in excess of the amounts insured by the Federal Deposit Insurance Corporation ("FDIC") must pledge collateral in the amount of 50% of excess deposits to a collateral pool in the name of the Commonwealth Treasury Board. If any member bank fails, the entire collateral pool becomes available to satisfy the claims of governmental entities. If the value of the Pool's collateral was inadequate to cover the loss, additional amounts would be assessed on a pro rata basis to the members of the Pool. Collateral is not specifically identified as security for any one public depositor and public depositors are prohibited from holding collateral in their name as security for deposits. With the ability to make additional assessments, the multiple bank collateral pool functions similar to depository insurance. Savings and loan institutions are required to collateralize 100% of deposits in excess of FDIC limits. The Commonwealth Treasury Board is responsible for monitoring compliance with the collateralization and reporting requirements of the Act. Funds deposited in accordance with the requirements of the Act are considered fully secured and not subject to custodial credit risk.

In addition, at June 30, 2019 and 2018, the Pool had \$87,225 and \$82,973, respectively, on deposit with a third-party claims administrator. Such amounts are not covered by federal depository insurance or collateralized.

Notes to the Basic Financial Statements June 30, 2019 and 2018

Note 2. Deposits and Investments (continued)

Investments:

The Pool's investment policy, pursuant to the *Code of Virginia* Sec. 2.2-4501 through 2.2-4518 is to invest in obligations of the United States or agencies thereof; "prime quality" commercial paper; certificates of deposits, negotiable bank notes and short-term corporate notes rated AAA or better by Standard & Poor's, Inc. and Aaa or better by Moody's Investors Service, Inc; banker's acceptances; repurchase agreements; money market mutual funds; and the State Treasurer's Local LGIP.

The Pool invests in an externally managed investment pool, the LGIP, which is not SEC-registered. Pursuant to Sec. 2.1-234.7 of the *Code of Virginia*, the Treasury Board of the Commonwealth sponsors the LGIP and has delegated certain functions to the State Treasurer. The LGIP reports to the Treasury Board at its regularly scheduled monthly meetings, and the fair value of the position in the LGIP is the same as the value of the pool shares. The management of LGIP has determined that LGIP is in compliance with the requirements of GASB Statement 79 and elects to measure its investments at amortized cost for financial reporting. Therefore, the Pool also measures LGIP at amortized cost for financial reporting. The LGIP does not have any limitation or restrictions on participant withdrawals. Investments authorized for the LGIP are the same as those authorized for local governments in Sec. 2.2-4500 et seq. of the *Code of Virginia*.

In accordance with the requirements of the SCC for the licensing of the Pool, the Pool is required to deposit securities with the State Treasurer. As of June 30, 2019 and 2018, the Pool had \$800,016 and \$784,616, respectively, at fair value, in a U.S. Government agency security deposited with the State Treasurer to comply with the \$500,000 requirement as discussed in Note 1. While these investments are held by the State Treasurer, they are in the name of the Pool and are included in the investments of the Pool.

As of June 30, 2019 and 2018, the Pool's investments were as follows:

	Weighted Average Maturity*			Fair	Value	
Investments	2019	2018		2019		2018
U. S. Government agency securities	1.78	2.77	\$	1,596,488	\$	1,569,222
LGIP	0.000	0.000		1,495,764		1,161,232
Money market mutual funds	0.000	0.000		152,397		344,147
			\$	3,244,649	\$	3,074,601

^{*}Duration in years

<u>Interest rate risk</u>: As a means of limiting its exposure to fair value losses arising from increasing interest rates, the Pool's investment policy states that the weighted average maturity for the Pool portfolio may not exceed three years, except to the extent that assets are purchased specifically for collateral deposits with the Commonwealth of Virginia as required by the SCC. The final maturity of any individual security may not exceed five years from the time of purchase, except where an asset is matched to a specific obligation of the Pool.

Notes to the Basic Financial Statements June 30, 2019 and 2018

Note 2. Deposits and Investments (Continued)

Investments (Continued):

<u>Credit risk</u>: The *Code of Virginia* authorizes the Pool to invest in various instruments as described above. The Pool's investment policy, however, does not provide for investments in obligations of other states and political subdivisions outside of the Commonwealth of Virginia. To minimize credit risk, the Pool's investment policy seeks to diversify its portfolio by limiting the percentage of the portfolio that may be invested in any one type of instrument. The Pool has no official policy to limit investments based on ratings by nationally recognized statistical rating agencies. It is Pool policy to invest in negotiable certificates of deposits from banks with a rating of at least A-1 by Standard & Poor's and P-1 by Moody's Investor's Services. Furthermore, the Pool will only invest in money market or mutual funds with a rating of AAA by at least one nationally recognized statistical rating organization. During the year, the Pool made investments in money market mutual funds, LGIP, corporate bonds, and obligations of agencies of the United States.

As of June 30, 2019 and 2018, the Pool's investment limits, ratings, and credit exposure are as follows:

			Percentage of Total Inv			
	In	vestments	and Cash Equ	uivalents		
Investments	2019	2018	2019	2018		
Federal Farm Credit Bank	\$ 800,0) 16 \$ 784,616	24.66%	25.52%		
Federal Home Loan Bank	796,4	784,606	24.55%	25.52%		
Total	\$ 1,596,4	88 \$ 1,569,222	49.21%	51.04%		

<u>Custodial credit risk</u>: For investments, custodial credit risk is the risk that, in the event of the failure of the counter party, the Pool will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. However, the Pool's investment policy requires that all securities purchased by the Pool be properly and clearly labeled as an asset of the Pool and held in safekeeping by a third-party custodial bank or institution in compliance with Section 2.2-4515 of the *Code of Virginia*. Therefore, the Pool has no custodial credit risk.

Concentration of credit risk: The Pool places a limit on the amount it may invest in any one type of investment instrument as follows: 35% for commercial paper; 25% for corporate notes; 30% for banker's acceptances and negotiable certificates of deposit; 50% for repurchase agreements; 40% for non-negotiable certificates of deposit; 100% for U.S. Government Agency Obligations; and 80% for money market mutual funds and LGIP.

Notes to the Basic Financial Statements June 30, 2019 and 2018

Note 2. Deposits and Investments (Continued)

Investments (Continued):

<u>Concentration of credit risk - continued</u>: In addition, the Pool places a limit on the amount it may invest with any single issuer as follows: 5% for commercial paper, banker's acceptance, and negotiable certificates of deposit; 10% for non-negotiable certificates of deposit and corporate notes; 20% for repurchase agreements; and 40% for money market funds or LGIP. More than 5% of the Pool's investments are in obligations issued by the following:

		Quality	Credit Exposure as a		
	Investment	Quality	Percentage of Total	al Investments	
Investment Type	Policy Limit	(Rating)	2019	2018	
U.S. Government Agency Securities	100%	AAA	49.21%	51.04%	
LGIP/Money Market Mutual Funds	80%	AAAm/AAA	50.79%	48.96%	
			100.00%	100.00%	

Note 3. Fair Value Measurements

Fair value was estimated for each class of financial instrument for which it was practical to estimate fair value. Fair value is defined as the price in the principal market that would be received for an asset to facilitate an orderly transaction between market participants on the measurement date. Market participants are assumed to be independent, knowledgeable, able and willing to transact an exchange and not acting under duress. Fair value hierarchy disclosures are based on the quality of inputs used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 inputs) and the lowest priority to unobservable inputs (Level 3 inputs). Adjustments to transaction prices or quoted market prices may be required in illiquid or disorderly markets in order to estimate fair value. The three levels of the fair value hierarchy are defined as follows:

Level 1 – inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities traded in active markets.

Level 2 – inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, significant other observable inputs, inputs other than quoted prices that are observable for the asset or liability, and market-corroborated inputs.

Level 3 – inputs to the valuation methodology are significant unobservable for the asset or liability and are significant to the fair value measurement.

Fair values of the Pool's investment portfolio are estimated using unadjusted prices obtained by its investment manager from third-party pricing services, where available. For securities where the Pool is unable to obtain fair values from a pricing service or broker, fair values are estimated using information obtained from the Pool's investment manager.

Notes to the Basic Financial Statements June 30, 2019 and 2018

Note 3. Fair Value Measurements (continued)

Management performs several procedures to ascertain the reasonableness of investment values included in the financial statements including 1) obtaining and reviewing internal control reports from the Pool's investment manager that obtain fair values from third party pricing services, 2) discussing with the Pool's investment manager its process for reviewing and validating pricing obtained from outside pricing services, 3) reviewing the security pricing received from the Pool's investment manager and monitoring changes in unrealized gains and losses. The Pool has evaluated the various types of securities in its investment portfolio to determine an appropriate fair value hierarchy level based upon trading activity and the observability of market inputs. The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Pool believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair values of certain financial instruments could result in a different fair value measurement at the reporting date.

The following tables present the balances of assets measured at fair value on a recurring basis as of June 30, 2019 and 2018, by level within the fair value hierarchy:

			June 3	30, <mark>20</mark> 19)	
		vel 1	Level 2	Level 3		Total
Investments U. S. Government agency securities	\$		\$ 1,596,488	\$		\$ 1,596,488
			June 3	30, 2018		
	Le	evel 1	Level 2	Le	vel 3	Total
Investments U. S. Government agency securities	\$	-	\$ 1,569,222	\$	-	\$ 1,569,222

Due to the relatively short-term nature of cash, cash equivalents, receivables, and payables, their carrying amounts are reasonable estimates of fair value. Level 2 investments used matrix pricing technique to measure fair value.

Notes to the Basic Financial Statements June 30, 2019 and 2018

Note 4. Excess Reinsurance

For fiscal years 2019 and 2018, the Pool's per occurrence retention was \$750,000, except for ambulances and fire trucks. For fiscal years 2019 and 2018, the Pool's per occurrence retention for ambulances and fire trucks was \$1,000,000.

The Pool provides for its excess reinsurance coverage through a commercial insurance carrier. The limits provided by the carrier above the Pool's retentions are as follows:

General liability \$ 10,000,000/occurrence
Automobile liability 10,000,000/occurrence
Public officials' liability 10,000,000/occurrence
Police professional liability 10,000,000/occurrence

Excess reinsurance coverage for general, police professionals, and automobile liability is written on an occurrence basis. Excess reinsurance coverage for public official's liability is written on a claims made basis.

The Pool remains contingently liable for the ceded portion of any claims in the event the reinsurer is unable to pay its portion.

Note 5. Members' Supplemental Premiums and Credits

As provided for in the constitution and bylaws of the Pool, the Prince William Self-Insurance Group's Board of Directors has the authority to assess members' premiums for any deficits and may provide for a distribution in the case of a surplus. There was no distribution of surplus declared during the fiscal year 2019. There was a distribution of surplus declared of \$1,091,790 during fiscal year 2018. At June 30, 2019 and 2018, the intent of the Board of Directors was not to pay out all of the distribution payable in the near-term, but rather hold a portion for future distributions to its members to be used for risk control initiatives and/or apply as a credit to future fiscal year premiums.

Note 6. Related Parties Transactions

The Pool's offices are located within County office space, and the Pool utilizes the services of County personnel in its operations. As such, the Pool pays the County for certain administrative and personnel support services. Such expenses totaled \$197,500 in each of the fiscal years 2019 and 2018, respectively.

Notes to the Basic Financial Statements June 30, 2019 and 2018

Note 7. Liability for Unpaid Losses and Related Expenses

Activity in the liability for unpaid losses and related expenses is summarized as follows:

	2019	2018
Balance, July 1	\$ 586,458	\$ 467,168
Incurred related to:		
Current year	945,000	775,000
Prior years	(155,386)	(301,095)
Total incurred	789,614	473,905
Paid related to:		
Current year	497,863	372,604
Prior years	131,212	(17,989)
Total paid	629,075	354,615
Balance, June 30	\$ 746,997	\$ 586,458

The total paid amounts in the table above represent all claims paid during the year, including amounts paid by the County on behalf of the Pool for first party automobile claims. Amounts paid by the County and not reimbursed by the Pool as of year-end are recorded within due to related parties.

Management's estimate of the portion of the liability as of June 30, 2019 and 2018, to be paid within one year was \$403,000 and \$387,000, respectively. This estimate is based on the Pool's past experience.

There was favorable loss reserve development during the years ended June 30, 2019 and 2018 as claims developed better than expected. No individual events were responsible for a significant portion of the change.

Note 8. Commitments and Contingencies

The members of the Pool are contingently liable with respect to certain lawsuits, as well as asserted and unasserted claims, that have arisen in the ordinary course of the members' operations. It is the opinion of the Pool, the County management, and the County Attorney that losses, if any, which may ultimately be incurred as a result of these claims in excess of amounts provided for in the accompanying financial statements will not be material to the Pool or the County taken as a whole.



Report of Independent Auditor on the Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards

To the Board of Directors
Prince William Self-Insurance Group Casualty Pool
County of Prince William, Virginia

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the Prince William Self-Insurance Group Casualty Pool (the "Pool"), a component unit of the County of Prince William, Virginia, as of and for the years ended June 30, 2019 and 2018 and the related notes to the financial statements, which collectively comprise the Pool's basic financial statements, and have issued our report thereon dated October 11, 2019.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Pool's internal control over financial reporting ("internal control") to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Pool's internal control. Accordingly, we do not express an opinion on the effectiveness of the Pool's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or, significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Pool's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Pool's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Pool's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Tysons Corner, Virginia

Cherry Bekont LLP

October 11, 2019